THE OHIO STATE UNIVERSITY

OFFICIAL PROCEEDINGS OF THE

TWENTY-FIRST MEETING OF THE

WEXNER MEDICAL CENTER BOARD

Columbus, Ohio, June 6, 2017

The Wexner Medical Center Board met on Tuesday, June 6, 2017 at the Richard M. Ross Heart Hospital, Columbus, Ohio, pursuant to adjournment.

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Minutes of the last meeting were approved.

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Mr. Wexner called the meeting of the Wexner Medical Center Board to order on Tuesday, June 6, 2017, at 9:10am.

Present: Leslie H. Wexner, Alex Shumate, Janet B. Reid, William G. Jurgensen, Cheryl L. Krueger, Abigail S. Wexner, David B. Fischer, Stephen D. Steinour, Robert H. Schottenstein, Michael V. Drake, Geoffrey S. Chatas, Bruce A. McPheron, K. Craig Kent, E. Christopher Ellison, David P. McQuaid, Michael A. Caligiuri, Amanda N. Lucas, Elizabeth O. Seely and Marti C. Taylor.

Dr. Drake:

Good morning. I would like to convene the meeting of the Wexner Medical Center Board.

Thank you. The board will now recess into executive session to consider business sensitive trade secrets required to be kept confidential by federal and state statutes, to discuss quality matters which are required to be kept confidential under Ohio law, and to discuss personnel matters regarding the employment, appointment and compensation of public officials.

Dr. Thompson:

May I have a motion?

Upon motion of Mr. Shumate, seconded by Mrs. Wexner, the Wexner Medical Center Board members adopted the foregoing motion by unanimous roll call vote, cast of board members: Dr. McPheron, Dr. Drake, Mr. Schottenstein, Mr. Steinour, Mr. Fischer, Mrs. Wexner, Ms. Krueger, Mr. Jurgensen, Dr. Reid, Mr. Shumate, and Mr. Wexner.

Dr. Thompson:

Motion carries.

The chairman, Mr. Wexner, reconvened the meeting of the Wexner Medical Center Board to order on Tuesday, June 6, 2017, at 12:40pm.

Mr. Wexner:

I want to call the meeting to order. The minutes of the previous meeting have been distributed to the members of the board. Are there any additions or corrections? If not, the minutes can be approved as circulated. No vote necessary. Oh, that's good.

I wanted to take a moment to thank everyone. The past years and the current years continue to move the medical center forward by every measure. [I] really appreciate the amount of work, effort that has gotten us from where we were to where we are. [I] appreciate the leadership team now and the work that's going on. The chairs of all the specialties were in part of the private meeting and I expressed appreciation to them.

Again, we have a lot of work to do in the immediate future going forward with our plans. [I am] happy and appreciative of the progress that has been made and confident that we will continue to move forward in the future. Thank you.

Dr. Drake:

Great. My comments are the same. I am acknowledging the hard work of everyone who is here. The things that we'll hear about in the next few minutes that reflect how the medical center is functioning and are things that are very, very important. I want to make sure in public session to acknowledge the real dedication and focus of the board as we

are looking toward everything we can do to be the best institution possible today, tomorrow and well into the future. I appreciate that very much.

I know that we got a little behind in schedule, so we're going to go quickly. I will apologize, but everybody listen fast and we should be able to get through the things we need to get through.

We have no items to vote on so there will be a time when some of our board members may need to leave that might be before we are entirely finished, but we will go through as much of the agenda that we can while everyone is here. Let me move directly to Dr. Kent and Mr. McQuaid for our Wexner Medical Center report.

Dr. Kent:

Thank you, President Drake. I will begin by acknowledging our extraordinary faculty at the Wexner Medical Center. If it were not for them, we would not be able to brag about these incredible accomplishments, both on the research side, the College of Medicine as well as the health system.

The College of Medicine has had an incredible year thus far. I would like to spend a few moments on some of the highlights. The first is that we recently recruited our first chair of the year, Dr. Lang Li, who is from the University of Indiana. Dr. Li is an internationally recognized superstar in bioinformatics and carries with him \$2 million in peer reviewed funding. I would just comment that if Dr. Li is the type of chair that we are capable of recruiting, the future of the Wexner Medical Center is extraordinary.

We have also initiated recruitments in two important disease areas; one is diabetes and metabolism, the other Alzheimer disease. Our goal with these recruitments is to bring in six and/or seven nationally recognized, well-funded individuals that together create this synergistic team and can really help us move research in this disease area forward in both these arenas. Our goal ultimately is to make OSU one of the major nationally recognized centers in both diabetes research as well as Alzheimer research.

We look forward to those recruitments. We have people that are interviewing now in the diabetes arena, two individuals that we're coming close to closure in terms of recruitment. We are very excited about these initiatives.

Great news in terms of our NIH dollars, which is in a way our benchmark of how well we are doing in research funding. Our NIH numbers thus far this year are 21% up compared to last year, so really great numbers. If you look at the dollars that we've received from industry to conduct clinical trials, we're up 34%. This is inclusive of 19 individuals that have received their first RO1 grant, which is the first measure of a durable success in NIH funding. Really great numbers and a good year thus far.

On the medical education side, we just finished recruiting our next year's medical school class—209 students from tremendous institutions from all over the country, including OSU. The average GPA of the students is 3.77—a very talented group of individuals.

The GPA is only the beginning. If you have the history of any one of these individuals and what they've already contributed to society before they go to medical school, it would probably supersede most of us in the room. So, a really extraordinary class that we're very proud of.

I will finish with the accomplishment of one of our great researchers, Chandan Sen. He has an expertise in the area of bioengineering. He has an article that will be coming out in a journal by the name of *Nature Nanotechnology* with an impact factor of 56, the second highest impact factor of any science journal in the world. His innovation is he's found a way to take skin cells and change them into nerve cells or take skins cells and change them into cells that line blood vessels. From a bioengineering standpoint, the

real problem is being able to find enough specialty cells to create these organs. If you can just take a bit of skin and create those specialty cells, it is really just a magnificent forward step. We congratulate Chandan in what he has accomplished.

Now we will move on to David for updates in the health system.

Mr. McQuaid:

Thank you, Dr. Kent. Our health system also remains strong. People want to come to OSU for their care. Let me highlight a few statistics.

Year to date, our admissions through May are 970 over or ahead of plan, 1.7% ahead, and compared to prior year, 2,031 admissions ahead compared to last year, 3.7%. In similar fashion, total surgeries are year to date 1,225 or 3.1% ahead of plan, and 2,040 or 5.3% ahead of prior year. This is outstanding performance.

Our patient's satisfaction scores also continue to improve, better than last year and very close to our target of being among the top 90th percentile in the country. The system overall rating was above target in March, at the 91st percentile nationally. This keeps fiscal 17 year to date performance above the target of 79.8% at the 90th percentile and nine percentile points above fiscal 16.

As an academic medical center, Ohio State Wexner Medical Center provides complex medical services that are critical to the community and are simply not available at community hospital systems. One of these services is our organ transplant service. Through the first four months of the calendar year, OSU medical center's Comprehensive Transplant Center ranks number four nationally out of more than 200 centers for total volume of transplants. This includes heart, lung, liver, kidney and pancreas. As evidence of the distance we have come in 2015 and 2016 respectively, we ranked 40th and 31st in the nation. Patient outcomes remain outstanding and above national averages in all of these organ system transplants.

Additionally this month, the lung transplant team completed our 200th lung transplant and our liver transplant team will complete its 900th transplant this month. We have seen significant rapid growth and congratulations to everyone on the transplant team, led by Dr. Ken Washburn. Your work is being felt in homes and communities throughout the region and across the nation. Without you, we aren't who we are. Thank you very much for that.

Just two more points. Our brain and spine hospital, which just opened in September of 2016 with 87 new beds, is now running at 95% occupancy. Importantly, our regional transfer of complex patients from other hospitals—hospitals that are asking for our help for their most complex patients as an academic medical center, that's what we do - we have increased these from 900 per month up to a new normal of 1,300 per month. Outstanding performance on complex transfers.

Finally, I'll close with one year, approximately one year after opening our Upper Arlington ambulatory site, we are averaging 625 actual patient visits compared to an estimated 500...

Dr. Drake:

Per day. 600 per day. You didn't say per day.

Mr. McQuaid:

Oh, I'm sorry...625 actual visits per day compared to 500 budgeted per day. Very importantly, we've added 4,358 new patients to the health system. These are unique new medical record numbers. Patients that hadn't chosen but now chose to come to this

absolutely outstanding facility. We thank the people that are doing outstanding work there.

Dr. Drake:

Thank you very much. To echo what you said, we have tripartite mission. We are an academic medical center. We care for patients with the highest quality patient care. It's our moral obligation to provide that. We are a university, a great educational system that is important and critical to us. That's our founding mission. We are a research university. Our job is not only to train people but to learn things that can help people far beyond our vision and far beyond our horizons helped by the quality of our research. It is great to hear these reports on the quality of our education and our medical school class; the quality of our research, and the incredible impact that it is having, the growth in that research; and the number of people whose careers actually are starting even as we speak. On the quality of patient service, how many people we are able to serve with things like the liver transplants. These are people who have an ultimately, in many cases, fatal disease that is resolved or reversed. It is an incredible impact. And, the 1,300 transfers from other regional hospitals per month that happen each month—that's are real reflection of the value that we provide to central Ohio. Thank you for that.

I also want to take a moment to acknowledge the hard work that you have put in this last month. We had a change in the leadership of the institution. Change can be difficult, abrupt and disruptive. To be able to move through that change having the academic side reporting to the dean and the medical center side and the operations report to the COO/CEO. To be able to keep these things up and, in fact, improve our communications and work on some of the things that we need to do to be better in the future reflects your hard work. The hard work that you and all of the colleges sitting on the left side of the table have put in this last month is something that I wanted to make sure I took a moment to acknowledge. Thank you.

I think we are on to the financial summary, Mr. Larmore.

Mr. Larmore:

Thank you. First, I would like to run through the April year to date numbers, 10 months of the year, and then I'll give you a summary for the budget that we're proposing for FY18.

It always makes my job easier when David does the most of the numbers ahead of me and I know he is following them. I circled a couple things on the slides that I will focus on. David did talk about the admission growth, both ahead of budget and year to date, as he did the surgical and the ambulatory volume.

The bottom right of the slide talks about our worked hours per adjusted admit. That is a leveling of all our volume and equalizes ambulatory volume and inpatient volume. Earlier in the year, we saw that number starting to grow and you can see that we actually got it back on budget and slightly below the prior year.

On slide three, operating revenues at 1.3% over budget and 6.6% over prior year. We are growing and as Dave mentioned, we did bring new beds online this year. As we staff those beds, often we are staffing them initially with higher cost agency staffing and then we'll work our way through that. Our expense growth this year was a little higher than we had expected. Bottom line wise, you can see that we are 4% above budget, 162 versus 156, and prior year we are at 169. We are still slightly behind, a couple million dollars behind last year, but still two months to go until the end of the year.

Then, cash. This year we are actually spending capital at a rate faster than we had in prior years, but because of the bottom line, we have grown. Since the end of last fiscal year, we have grown cash and investments by \$81 million. From prior year the same

month, we have grown cash investment by \$137 million. We are spending money on capital but still putting money aside for our long-range strategic plan.

The detailed P&L [profit and loss] is on slide four. You can see I circled on the top operating revenue \$30 million ahead of budget. I will highlight that we had a couple of government adjustments to our rates this year on the downside that we did not expect. Year to date is probably \$25-35 million. The fact we are running 30 positive after that negative adjustment is good news.

I talked about salary—\$15 million dollars over and then \$18 million on supplies. We did focus on the supplies because it is a big number. We ripped them apart by category and could tie them back to the volume growth that we have seen. That transplant growth that David spoke of, the organ acquisition costs and all the lab work that comes along with that, to the extent where we are actually 45% above budget on transplant. The cost of doing those transplants actually comes with that.

On the activity slide, David, I highlighted more the prior year growth. We are 10 months through the year. They focus on how much we are growing year over year versus what we thought we would grow. Certainly, admissions in surgery and outpatient visits, as you can see, are all growing year over year.

I am not going to discuss the details on [slide] six. It's just detail on ambulatory visits. Although it shows that we're 53,000 visits behind, it's on a 1.5 million base. It is a pretty small number but, again, to the prior year, we are growing.

Slide seven is the medical center. Now we're including the College of Medicine and the practice plan. You can see a huge improvement on the revenue side of \$71 million. We are favorable to budget and \$10 million over on expense sides. We are \$61 million ahead on our bottom line, which is good news. I'll speak about some of the categories.

Slide eight splits the amounts. I spoke prior about the health system. You can see the \$6 million positive variance there. On the physician organization, we're running \$19 million positive to our budget. We do have a government subsidy program that was approved for the physician organization, where we're actually getting a year and a half worth of payments in this year, which we had not expected. That is about \$15 million out of that \$19 million positive variance. Good news, but explains why we were so off when we budgeted.

Then on the college... The College of Medicine is on a cash basis. We would love to see it continue at this rate compared to budget. Pretty much every category is running favorable to budget. We got more money from campus on their general budget. The funding from the cancer center practice funds and health system transfers are up, which drive positive revenue. Actually, the philanthropy, because they are on a cash basis, philanthropy on a spendable fund actually comes through the P&Ls for the college.

I'll actually flip to the slide. This is the slide on just the college, and I would say that even though we're positive, we're positive \$8 million on salary and benefits to the extent that is faculty salaries and fringe benefits. I would rather see us hire the faculty up to the level that we had projected because there's volume or demand that's out in the market that we're looking to bring in here.

The last couple slides, or actually the last slide on April and I spoke about this before, you can see we did move some money into the long-term investment pool at the bottom...

Mr. Schottenstein:

Excuse me, I think I've asked you this before and I apologize for forgetting the answer. Why doesn't the cash match up? In other words, the day's cash was shown as of April to be \$755 million. Why wouldn't it show up there as the same number?

Mr. Larmore:

Because actually the long-term equity pool is down in the assets limited to use category. That is why I highlight both lines when I talk about my change in cash and investments.

Dr. Drake:

Do you want to ask your question again, Bob? Because now I am confused.

Mr. Schottenstein:

If you go to slide one or two, we talk about days cash on hand, and it's \$750 million or something like that. I just didn't know why that wouldn't line up. This is probably too specific of a question for this group meeting but maybe you could explain for me at some point.

Mr. Larmore:

I get it. It's in both categories. This is the medical center and slides on the front are the health system. This will have more cash when you combine the two categories because practice plan has cash and the College of Medicine has cash.

Mr. Schottenstein:

But, this is less. You are saying it's in two buckets?

Mr. Larmore:

It's in two buckets, so you have to combine. Here you're combining the 659 and the 389.

Mr. Schottenstein:

Jerry will explain it to me later.

Mr. Larmore:

I will explain it to you after.

On the last slide in April, I can pause for a minute to see if there are any questions on April, and then I'll give you an overview on what we're projecting for the budget for 18.

Here again we're forecasting operating revenue to grow by 6.6%. Again, this is the medical center so you can see that we will combined grow to be a roughly \$3.6 billion organization. On the expense side, we are projected to grow 7%. I won't read the various categories through there. Our projected forecast for the end of 17 is \$258 million and we are at budget on all three entities, coming in at \$262 million, so a growth of 1.1% year over year. At net-net, so this includes, since everything is combined, includes physician office visits as well as all the health system activity the total growth of 2.7%. When we look at it on that adjusted admission category, we have revenue growing net-net per adjusted admission 1.7% and expense going up 1.4% with revenue growing faster than expenses.

Just for clarity, which is the last slide, this breaks out the three different buckets. You can see the health system actually goes from \$206 million bottom line to \$240 [million]; the practice plan goes from \$35 [million] down to \$5 [million]. But as I explained, that was the year and a half payment we received on a government program; and then the College of Medicine stays pretty much flat at \$17 million.

(See Attachment XXIII for background information, page 285)

Mr. Stockmeister:

Mark, do you delineate charity care?

Mr. Larmore:

We can. We look each year at how much both bad debt and charity care comes through. Part of our net revenue calculation is included and I can send you an email if you want.

Dr. Drake:

Do you have off the top of your head where we are about with that, if that's OK, Alan? If I can ask. If you don't, that's fine.

Mr. Larmore:

I think I'm going to pass on that one because they swing back and forth between the bad debt and the charity care.

Dr. Drake:

I haven't looked recently. It is a good question and I'll make sure to get that information. Are there questions?

Again, very hard work by a lot of people day in, actually moment in and moment out, every minute of every day. We continue to do well and to grow, that's great.

We are now onto medical center updates with Mr. Schottenstein and Mr. Kasey. Facilities.

Mr. Schottenstein:

I will be very brief and then I'll turn it over to you, Jay.

In terms of facilities, the almost entire focus of the facilities committee now is on the four very significant, referred to as tier one projects: the new bed tower, the proposed new ambulatory facility, the new health science campus, as well as the new research facility. These four projects will aggregate somewhere around \$2 billion of new buildings. As such, there's a very intense focus of the committee on all four, which are in the early planning stages. Programming has begun. Architects have been selected. Jay is going to talk about that in a minute.

When all of this comes to fruition over the next number of years, we'll go from roughly just under 1,400 beds currently to close to 2,000 beds—a pretty significant increase in total system bed count. In addition to the focus on facilities on our campus, our committee is also focused on ambulatory facilities located around greater central Ohio, expanding the footprint of the Wexner Medical Center. We have begun the process of identifying places to locate that would replicate both in success and size what we've now seen thus far in the Arlington facility. More to report on that in coming meetings but a lot of progress being made.

I too want to just acknowledge how closely and effectively I think we've been working with both Dean Kent as well as David McQuaid on all these processes. I greatly appreciate it. Jay, if you want to cover the rest of the report.

Mr. Kasey:

Thank you, Mr. Schottenstein.

I want to bring two projects forward that need to be cleared from this board and ask for your permission to move forward. The first one is one that you are very familiar with: the 700 Ackerman renovation project. As most of you recall, the 700 Ackerman building was purchased ultimately by the university for \$8.75 million early this year. At the time of that purchase, you granted us \$2.5 million to go ahead and start the redesign of the design process. That design process has reached a point where they have now got the renovation budget put together. It is at the same budget anticipated when it was brought to you back in January and, therefore, we are asking for an additional \$19.3 million to complete the construction and start the renovation. I will just remind you that this is a 109,000 square foot building. It will... The renovation is primarily to address a number of support departments that roll up to Mr. Larmore. He and his team have been very involved in some of this. It will move a number of employees housed in the building from 468 employees to 608 employees and we bring it to you for your approval.

Mr. Schottenstein:

And, just so everyone knows, this is an accounts receivable building, so it needs to really be good.

Mr. Kasey:

And, if you'd like, I'll just go to the next on real quick and then we can go to motion.

Dr. Drake:

Yes.

Mr. Kasey:

The second one is the request. Mr. McQuaid and Elizabeth Seely are here and have made a plan to renovate and improve the infrastructure and the ORs at the East Hospital. The total cost of this renovation is scoped at about \$26 million. Today, we're asking for \$2.5 million to start the planning. At the conclusion of the planning, we would come back and review the plan of the program with you and ask you for the construction dollars. In the interest of time and the need to move ahead, I request the \$2.5 million.

Dr. Drake:

I think we're good. Do we have a motion?

AUTHORIZATION TO ENTER INTO PROFESSIONAL SERVICES AND CONSTRUCTION CONTRACTS

Resolution No. 2017-105

Approval to Enter Into Professional Services Contracts OSU East - West Wing Expansion/Renovation

Approval to Enter Into Construction Contracts 700 Ackerman Renovation

Synopsis: Authorization to enter into professional services and construction contracts, as detailed in the attached materials, is proposed.

WHEREAS in accordance with the attached materials, the university desires to enter into professional services contracts for the following project; and

	Prof. Serv. Approval Requested	Total Project Cost	
OSU East - West Wing Expansion /Renovation	\$2.5M	\$26.0M	Auxiliary funds

WHEREAS in accordance with the attached materials, the university desires to enter into construction contracts for the following project; and

	Construction Approval Requested	Total Project Cost	
700 Ackerman Renovation	\$19.3M	\$21.8M	Auxiliary funds

NOW THEREFORE

BE IT RESOLVED, That the Wexner Medical Center Board hereby approves and proposes that the professional services and construction contracts for the projects listed above be recommended to the University Board of Trustees for approval; and

BE IT RESOLVED, That the president and/or senior vice president for business and finance be authorized to enter into professional services contracts and construction contracts for the projects listed above in accordance with established university and state of Ohio procedures, with all actions to be reported to the board at the appropriate time.

(See Attachment XXIV for background information, page 292)

Upon motion of Mr. Shumate, seconded by Mrs. Wexner, the Wexner Medical Center Board members adopted the foregoing motion by unanimous voice vote.

Mr. Kasey:

That is all we will focus on today.

Dr. Drake:

Fantastic. Thank you very much. Mr. McQuaid and Dr. Kent, the scorecard.

Mr. McQuaid:

In the interest of time, I'm going to highlight a few areas. Dr. Kent and I have worked on some of this together. I have already mentioned the scorecard. The HCAHPS scores for inpatient experience are doing a great job. Kudos to front line nurses, physicians, and so many staff who interact with our patients on a day-to-day basis and help us to get those scores.

I called attention to admissions doing a great job there as well as with the transfers. Importantly, on the totally NIH awards, we are tracking well this year at \$85.2 million.

For reference last year, the same time period, we were at \$70.5. There is an increase of about 21%. Funding from industry is up 34.8% from the same time-period last year.

The emergency room... We have things on the scorecard that because we have so many patients interested in coming to Ohio State for their health care, we have lots of demands. Mark spoke to the notion that were bringing more beds online and want to be able to accommodate many more patients. In the here and now, on a day-to-day basis, we need to improve our own efficiencies in terms of access. We put these things on the cards so that we get better.

So, the emergency room, we have challenges like many academic emergency rooms across the country. I will tell you that Dr. Eric Adkins and Dr. Mark Angelos and their entire team are working very, very hard doing, what's referred to as "front end redesign and intake" for patients, really maximizing efficiency on fast track so that we get more critically ill patients in. Lots of good work going on there. We set a high bar. This is yet another statistic that Vizient will be reporting out next year, so I'm glad that we have that on the card.

Finally, another area that we are continuously working with the fact that we practice with the ambulatory group, is our time to available appointment of primary care and specialty care. Lots of work going on with physician leadership and within the individual departments to improve their efficiency. We are beginning to make some strides. I think that in the next several months we will see a lot more improvement.

(See Attachment XXV for background information, page 294)

Dr. Drake:

Excellent, thank you. We are on to Dr. Moffatt-Bruce and quality.

Dr. Moffatt-Bruce:

In the interest of time, we have included in here some of the rankings around the Vizient award, which is one that comes out yearly. I will say that just to focus on the two areas that we're making tremendous progress. I don't have the clicker...

Dr. Drake:

The clicker? It's on its way.

Dr. Moffatt-Bruce:

This comes out as an annual award and just to remind us that we continuously rank well amongst the highest in our peer group, which are academic medical centers. You can see here that we ranked #11.

The two areas of focus that I want to just share briefly today are the two that I think we've been working on most diligently and will impact our patient care. I will just jump forward to that area here. Just remember that this is a weighted effectiveness, safety, mortality, patients centered efficiency and equity type of ranking. In particular, the areas that we've done very well in is around effectiveness and safety.

Effectiveness and safety speak to areas that our teams have worked very hard on. If you could see here, by virtue of looking back to 2015, several of the patients safety indices which are publically reported, have dropped more than 50% in some instances: through standardized processes; through getting the medications correct; and really leveraging, identifying a problem, coming up with a solution, and measuring it in a continuous fashion. This is representative of the hard work that our teams are doing, physician, nurses and staff.

Lastly, the effectiveness domain is around readmissions. This is a really difficult mark to move, however having said that, we have continued to drop our readmissions this year down to around 10%, all cause readmissions, through using the electronic medical record, through using navigators, using telehealth, and really leveraging technology to reach our patients so they don't actually have to come on site. We can communicate with them in their home. And, then to really strategize how we send our patients home with continuous feedback to our providers here.

Those are the two areas that I wanted to highlight today, because I think they will put us in good stead going forward. Thank you, sir.

(See Attachment XXVI for background information, page 295)

Dr. Drake:

Thank you very much. To comment there and from all these meetings that we've had now in these years, one of the things that has been most impressive is to see those areas that we're measuring and focused on, and then when we apply effort to them we actually improve compared to our peers. It's been one of the great stories in American medicine, I'd say over the last 10 or 20 years, that hospitals compare themselves with each other. Now we have benchmarks. We can see where we are and move to see us getting better. I want to congratulate you on what I know is, again, minute-to-minute work trying to continue to move us forward as being among the best hospitals in the country.

The Vizient list is very short and there are a lot of hospitals. To be there year in and year out is really great. To have us move up as we've done, is really terrific as well. Les was saying that once again, although it's a redundant thing I love repeating, once again we beat Michigan so that's always a good thing.

We are now on to... I see you are listed as well there, David, but I think you had no more to add. Am I correct?

Mr. McQuaid:

Correct.

Dr. Drake:

Great. Now on to WexMed Live Initiative, Patty?

Ms. Hill-Callahan:

Thank you. Robert McGee, Fulbright scholar and screenwriter said, "Storytelling is the most powerful way to put ideas into the world."

For the past nine months, we have been telling our translational research story through WexMed Live. WexMed Live is really an initiative. It's collaboration with the alumni association, development and also marketing. It is an event that's hosted by leadership where we bring three of our scientists who have been trained in the TedX type of presentation out to different constituencies to tell our story in 10-minute sound bites. The audience for WexMed Live are donors, alumni, they are community members, and based on the content they can be different community groups.

We have really three primary goals: one is to build awareness, ultimately to build our national reputation and to let the community and people know all the wonderful things that are happening at the Wexner Medical Center in terms of translational research.

For the alumni association and for all our donor population, a big goal is to increase engagement. Of all the participants that have been at WexMed Live, over 50% have been alumni from all the colleges at the university.

Philanthropy is the third goal. The hope is when people know our story, they learn about the wonderful research that's happening at the medical center, there could be opportunities for individuals to support our mission.

I wanted to give you a really quick video highlight so you can see just snippets from WexMed Live.

(Video presentation)

Ms. Hill-Callahan:

As you can see from the video, it's not only leadership hosting this. It's the three presentations, but following that are discovery areas where all of the audience can go and interact with the different researchers. That has been an incredible thing to see, when you have a line in front of Heather Hample, who's our genetic counselor, just wanting to talk to her and to learn more about genetics research.

WexMed Live is hitting the road. We will be in Cleveland in September and will be here on campus for reunion weekend. We are looking at going to the west coast and we're going to do a repeat in Naples. It was very successful and we have been asked to come back by many of our constituency there. We are looking at Chicago, and then possibly Austin.

WexMed Live is hoping to reach 100,000+ individuals by 2018, doing this through social media, through podcasts. Marketing is really taking all of these videos and pushing it out in different ways and I hope that all of you will join us at one of the WexMed Lives coming up in the next year. Thanks.

(See Attachment XXVII for background information, page 300)

Dr. Drake:

Thank you very much, Patty. Appreciate it. They really are great sessions. You learn something by being there just for a few minutes. Great.

Finally, Mr. Perez has a report on Pelotonia. Thank you for being so patient. I know we are a little behind and you've been here all day, so thank you.

Mr. Perez:

I am Miguel Perez, vice president of mission and brand with Pelotonia. I was asked to give a brief update on Pelotonia.

Dr. Drake:

Maybe move your microphone a little bit closer.

Mr. Perez:

I was asked to give a brief update on Pelotonia. When I walked in they said can you give a very brief update, and I'm getting the sense that I should give a very, very brief update. So, please register. Thank you very much.

No, I am just kidding. I understand that there are some new folks around the table. Pelotonia has been around now for 8.5 years. It is a three-day event of cycling,

entertainment and volunteerism, and it is unbelievable. The goal from the original planners was to raise \$35 million in five years, and in five years, \$71 million was raised. Last year, after the eighth year, that running total is over \$130 million, all directed here to the university for incredible research from student scholarship and fellowships programs, to tools of discovery and senior scientists funded state wide initiatives. A really incredible effort.

We have set our goal to hit a record-breaking year this year, with 8,000 riders and \$25.5 million. I am happy to report that as I'm probably sitting here right now we've crossed 7,000 riders already, well ahead. We are also well ahead in fundraising to hit our goal so I think it's going to be a banner year again for Pelotonia, with over 8,000 riders and \$25.5 million. Our theme this year has been "the greatest team ever." That team is made up of all of the organizations that are represented around this table: all corners of the university, our riders, our virtual riders, and our volunteers, our donors, our researchers, and our partners. This couldn't happen without that entire group. The greatest team ever, we've been saying, doesn't have tryouts. You don't get cut from the team, but you do have to participate. This is one thing we all know we can do and get involved with it one way or the other.

I encourage you as leaders to reach out to your organizations, to your colleges, to your departments and get everyone on board. It is a weekend, for those of you that have participated, you know is like nothing else that we do, because of this great city we live in and the great support. I appreciate your time today and I had slides and fun videos but I think it's best not to go there today. So thank you so much.

Dr. Drake:

Well, I appreciate the hard work that you and your colleagues do all around. How many people here have participated in Pelotonia in one way or another in the past? There are a few who've had the opportunity, which is a great because next year we will have to have at least 100% of the hands go up, like a 101. I would like some people to raise two hands.

Fun thing... It is wonderful that we raise awareness and wonderful that we raise funding that we can use to help support people. I will say that community-building part of it is also something that's a really terrific part of it, the riders, the virtual riders, and all the volunteers.

One of the questions I have been asked since the very beginning... I was asked this giving a talk downtown yesterday and the talk was on higher education, broadly. I was asked at the end, what things, since we've been here now three years, so we're about to start our senior year—it's great. We've been here for three years and they said what things have surprised you, or what things are maybe better or not as good as you thought they would be when you got to Columbus? When I mention the things that are most positive, one of the things I mention most often is my first participation in Pelotonia and the chance to be out there in the world with our community and see what a beautiful place this is to live in. That connection with the community is something also that is, I think, priceless.

I really appreciate the hard work that you and everyone puts together to make this happen. Thank you very much.

I believe that that is the last item on our agenda. If there is no further information for the good of the order thank, I everybody for being here today. Thank you.

Attest:

Leslie H. Wexner Chairman Blake Thompson Secretary

(ATTACHMENT XXIII)





The Ohio State University Health System

Consolidated Statement of Operations For the YTD ended: April 30, 2017 (1 inds)

	DU	

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(526) -2.39 (104) -7.59		
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		-9.6%
,338 3.45		-15.75
1,201 0.95		-7.0%
(640) -5.95		-2.05
(348) -1.11		4.25
131 18.41		17,45
742 0.65		5.8%
(308) -1.11	% 1,960,308	-7.8%
401	\$ 169,831	4.05
138 2.31	61,132	4.05
(214) -0.07	% \$ 23.374	0.5%
129 0.01	1. 5 20,264	5.9%
02% 4.121	6 20.4%	1.75
	105.8	11.5%
0.1 2.45	6. 59	2.5%
	129 0.0 0.02% 4.12 0.1 2.4	129 0.6% \$ 20,264 0.02% 4.12% 20.4% 105.9

The Ohio State University Health System

Consolidated Activity Summary For the YTD ended: April 30, 2017

		Actual		Budget	Act-Bud Variance	Budget % Var	PI	ior Year	PY % Var																			
CONSOLIDATED ACTIVITY SUMMA	RY		£1	10	beette state of the	1102103	V		114204-																			
Activity																												
Admissions		61,176		50,681	496	1.0%		49,399	3.65																			
Surgeries		36,258		35,412	846	2.4%		34,858	4.0%																			
Outpatient Visits	1	1,456,331		1,456,331		1,456,331		1,456,331		.509,976	(53,645)	-3.8%	.1	,432,408	1.75													
Average Length of Stay		6.29		6.29		6.29		6.29		6.29		6.29		6.29		6.29		6.29		6.29		6.29		6.20 (0.084)	-14%		6.31	0.3%
Case Mix Index (CMI)		1.79		1.86	(0.07)	3.7%		1.86	3.75																			
Adjusted Admissions		96,628		94,490	2,138	2.3%		91,132	6.0%																			
Operating Revenue per AA	\$	23,495	5	23,710	(214)	4.9%	\$	23,374	0.5%																			
Operating Expense per AA	5	20,645	5	20,774	129	0.6%	\$	20,254	-1.8%																			

The Ohio State University Health System

Consolidated Outpatient Visit Summary For the YTD ended: April 30, 2017

CATEGORY	ACTUAL	BUDGET	ACT-BUD VAR	BUDGET % VAR	PRIOR YEAR	PY %VAR
Surgeries	22,492	21.883	609	2,8%	21.661	3.8%
ED Visits	92,305	101,696	(9.391)	-9.2%	94,924	-2.8
Procedures	106,830	105.161	1,669	1.6%	104,185	2.5%
Carth Lab	3,677	3,391	(0.14)	-15.3%	1.281	-12.3
EP Lub	2,357	2,234	125	0.0%	1.157	5,35
Interventional Radiology	3,589	2,745	62848	-4.3%	1.6.90	-1.7
Radiation Overlagy	40,344	36,935	2,208	0.7%	36,726	0.35
All Other	37,862	16,865	(1.003)	-1.7%	58,370	0.9
Clinic Visits	361,881	367,729	(5,348)	-1.6%	351,731	2.59
Clivit,/Office Visits	888,861	341,547	12,6861	-0.8%	825,768	6.25
Champ-Visite	23,020	26,182	(3,263)	-12.1%	24,625	-6.5
Rehab Services	167,379	169,433	(2,054)	-1.2%	156,965	6.09
Radiology	142,492	142,826	(334)	-0.2%	135,003	5.59
Lab	236.219	224,630	(8,411)	-3.7%	223,779	-3.4
Pharmacy	20,305	20.024	281	1.4%	19.315	5.19
Other OP Visits	3,965	5.523	(1.558)	-28.2%	5,244	-24.4
Physician Visits	322,464	351.071	(28.607)	-8.1%	319,602	0.99
TOTAL OUTPATIENT VISITS	1,456,331	1,509,976	(53,645)	-3.6%	1,432,408	1.79

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THE ORIO STATE UNIVERSITY NORMERICAL CONTR

n thousands)							
	Actual	Budget		et.Huil anaryce	Humper % Var	Pres Vear	PY: % Var
OPERATING STATEMENT	-		-	COMPANY IN	TRAFOR		
Total Operating Revenue	52,804,481	\$2,733,313	6	71,104	2.6%	\$2,033,844	8.8%
Operating Expenses Salaries and Benofits Bealden(F)/rcharad Physician Services Supples Drugs and Phermaceuticals Services Depreciation Interest/Debt Shared(University Overhead Other Operating Expenses Moded) Center Investments	1,458,829 66,789 272,888 231,999 311,959 126,576 42,763 31,213 23,419 11,188	1,472,974 65,263 251,021 238,608 312,788 121,400 42,401 30,364 25,233 9,098		4,145 (1,528) (21,865) 7,007 829 (5,008) (362) 7,131 5,814 (2,079)	0.3% -2.3% 8.7% 2.0% -4.2% -4.2% 0.9% 18.6% 7.2% 32.8%	1,363,291 56,157 251,198 214,963 214,963 212,720 128,021 44,334 37,701 19,724 13,018	4 25 -18,95 -8,95 -7,75 -4,65 -7,75 -4,65 -7,75 -18,95 -18,75 -18,75 -14,25
Total Expense	2,587,221	2,577,218		(10,003)	-0.4%	2,441,214	-6.0%
Excess of Revenue over Expense	217,359	\$ 156,008	8	81,103	29.2%	\$ 192,628	12.8%
Financial Metrics	-		-	-			
Adjusted Admissions OSUP Physician Encounters	96,628 2,194,624	84,490 2,223,740		2,138 (29,116)	2.3% -1.3%	01,132 1,968,201	8.0% 9.8%
Operating Revenue per AA Total Expense per AA	5 23,496			(214)	-0.9%	\$ 23,374 \$ 20,264	0.55

OSU Wexner Medical Center

Combined Statement of Operations For the YTD ended: April 30, 2017 (in thousands)



	Actual		Budget	10070	ct-Bud	Budget		Prior	PY N Var
-	1	-			interiore (
-		-					-		
				-	-				
*	360,633	\$	335,932	م	14,701	4.4%	٠	331,875	6.7%
	234,284		240,576		6.291	2.6%	\$	220,786	6.15
	73,050		77,871		4,821	6.2%		70,001	4.4%
	6,437		6,480		(7)	-0.1%		6,218	-4.3%
	8,527		7,796		(731)	4.4%		22,092	61.45
	31,826		26,603		(5.322)	-20.1%		28,851	-10.3%
	3,126		3,535		409	11.5%		3,598	13,15
	297				23	7.4%		361	20.67
	23,419				1,814				-18.75
		-		-			-		12.7%
	317,197		321,741		4,544	1.4%		315,017	-0.7%
				-	and the second se				
	5	\$ 360,633 \$ 234,284 73,050 6,437 8,527 31,826 3,126 3,126 297 23,419 (63,807)	\$ 360,633 \$ \$ 234,284 \$ 73,040 6,487 31,826 297 23,419 (83,807)	\$ 360,433 \$ 335,932 \$ 234,384 \$ 240,876 73,040 77,871 6,487 6,400 8,27 7,796 31,826 26,503 3,126 3,536 287 240 287 240 28,419 25,233 (85,807) (86,662)	\$ 360,633 \$ 336,932 \$ 234,384 \$ 240,676 \$ 73,050 77,871 6,437 6,480 6,527 7,796 31,826 26,503 3,126 3,836 297 310 23,419 25,233 (85,807) (66,62)	\$ 360,633 \$ 335,932 (14.70) \$ 234,284 \$ 240,876 \$ 6.291 73,080 77,871 4.821 6,487 6.480 (7) 8,527 7,786 (731) 31,828 25,505 (5,322) 3,128 3,536 409 297 310 25 23,419 25,233 1,814 (83,807) (86,662) (2,755)	Variance % Variance 8 360,633 8 335,932 14.701 4.4% 8 234,284 8 240,876 8 6.291 2.6% 7,3,040 77,871 4.621 6.2% 6.437 7.766 17.11 9.4% 8,437 7.766 17.11 9.4% 31,826 25,505 (5.322) 300.1% 3,1826 25,505 (5.322) 300.1% 2.37 4% 297 310 25 7.4% 23 7.4% 23,419 25,233 1,814 7.2% (33,807) (96,662) (2.755) 4.1%	Variance % Variance 8 360,633 8 335,932 14.701 4.4% 4 8 234,284 8 240,676 8 6.291 2.6% 5 73,050 77,871 4.821 6.2% 6.437 6.430 (7) -0.1% 6,437 6,430 (7) -0.1% 4.4% 4 31,826 25,603 (63.22) 20.1% -0.4% 31,826 25,635 409 11.6% 207 210 22 7.4% 23,410 25,233 1,814 7.2% (33,407) (66,662) (2,756) 4.1% 5.2% -0.1%	Variance % Var Vest \$ 360,633 335,932 14.701 4.4% \$ 351,075 \$ 234,284 \$ 240,876 \$ 6.291 2.6% \$ 220,766 \$ 234,284 \$ 240,876 \$ 6.291 2.6% \$ 220,766 \$ 234,284 \$ 240,876 \$ 6.291 2.6% \$ 220,766 \$ 4,437 \$ 6,480 (7) -0.1% \$ 6,218 \$ 6,487 7.7,96 (731) -0.4% \$ 22,092 \$ 1,826 2.8,363 409 11.6% \$ 3.596 \$ 207 310 23 7.4% \$ 3.61 \$ 237 3.10 23 7.4% \$ 3.61 \$ 207 310 23 7.4% \$ 3.61 \$ 207 310 23 7.4% \$ 3.61 \$ 23,419 25,233 1,814 7.2% \$ 19,724 \$ (83,807) (86,662) (27,56) 4.1% \$ (56,514)

The Ohio State University College of Medicine

Statement of Operations For the YTD ended; April 30, 2017 (in thousands)

		Actual	1	Budget	Act-Bud Variance	Bashpet % Var	Peto		PY % Var
OPERATING STATEMENT									
Sources					-				
	-				C	1			
General Funds and Appropriations	5		5	81.978	1 4,598			,539	4.7%
Support from related entities		38,392		23,360	15,032			,113	12.5%
Other	-	56,599		51,727	4,672			,178	6.4%
Total Sources		183,477	۰	157,065	\$ 26,412	16.8%	\$ 101	926	6.8%
Uses					\geq				
Faculty Salwies	5	88.117		63,485	3.348	5.3%	4 57	578	4.4%
Non Faculty Salaries		55,820		51,826	1,006			420	1.2%
Depedits		36,056		39.813	3,757			203	3.9%
Supples		14.424		19,750	13.674			.177	5.0%
Services		34.129		38.019	3,890			.005	-0.4%
Debt		9,217		2,160	67			225	0.1%
Capital		5.087		6,232	1.145			355	39.1%
Medical Center Investments		(48,456)		(48,523)	657			,0635	3.0%
Total Uses	-	161,383		179.742	9,359			,891	2.7%
Gain/E.osal	5	22,005	\$	(13.676)	3 35,771	> -	\$ 5	,939	-

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OSU Wexner Medical Center

Combined Balance Sheet As of: April 30, 2017 (in thousands)

		April 2017	June 2010	Change
Cash	\$	659,862 \$	683,692	\$ (23,830
Net Patient Receivables		398,947	362,613	36,134
Other Current Acests		434,486	321,795	112,691
Assets Limited as to Use		388,277	255,498	133,779
Property, Plant & Equipment - Net		1,516,929	1,400,521	26,408
Other Assets		415,185	432,303	(17,118
Total Assets	5	3,814,686 \$	3,546,622	\$ 268,064
CurrentLiabilities	\$	302,313 \$	314,143	\$ (11,030
Other Liabilities		124,022	99,335	24,687
Long-Term Debt		863,022	904,418	(41,396)
Net Assets - Unrestricted		1,956,333	1,711,408	244,925
Net Assets - Restricted		568,995	517,318	51,677
Liabilities and Net Assets	18	3,814,686 \$	3,548,622	\$ 268,064

Tris Balance sheet is not intended to conterm to Generality Accepted Auccounting Principles. Otherest accounting methods are used in each of these antilias and no eliminating entries are included.



THE ORIO STATE UNIVERSITY

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The Ohio State University Wexner Medical Center FY18 Budget

> June 6, 2017 Draft



(ATTACHMENT XXIV)

		East	
22	approval requested and amou professional services	nt \$2.5M	
	professional services	\$Z.51VI	
66	project budget		
	professional services	\$2.5M	
	construction w/contingency	\$23.5M	
	total project budget	\$26.0M	
	project funding		
	🔲 university debt		Contractory and the second
	development funds		
	university funds		
	🛛 auxiliarγ funds		
	□ state funds		
63	project schedule		
	BoT prof services approval	06/17	
	design	07/17 - 05/18	
	construction	06/18 - 09/19	
	project delivery method		
	general contracting		
	🗆 design/build		
	🛛 construction manager at risk		

- planning framework
 - o this project is included in the FY 2017 Capital Improvement Plan
- project s cope
 - renovation of 12 500 GSF and expansion of 13 900 GSF on the second floor of the west wing of the hospital tower
 - expansion and redesign of the operating rooms and pre-operative/PACU space; consolidates imaging areas; improvements to patient arrival experience and entrance aesthetics
- approval requested
 - o approval is requested to enter into professional services contracts

٠	project team	
	University project manager:	
	A/E:	
	CM at Risk:	

Jack Bargaheiser TBD TBD

Office of Administration and Planning

June 2017

Project Data Sheet for Board of Trustees Approval

700 Ackerman Renovation

OSU-170354 (CNI#16000036)

Project Location: Ackerman Place, 660 Ackerman Road, 600 Ackerman Road

\$19.3M

approval requested and amount
 construction

project budget

professional services	\$2.5M
construction w/contingency	\$19.3M
total project budget	\$21.8M

project funding

- 🛛 university debt
- □ development funds
- 🗆 university funds
- 🛛 auxiliary funds
- □ state funds

• project schedule

BoT prof services approval	01/17
design	03/17 - 09/17
BoT construction approval	06/17
construction	08/17 - 02/19

project delivery method

- general contracting
- 🗆 design/build
- 🛛 construction manager at risk

planning framework

o this project is included in the FY 2017 Capital Improvement Plan

project s cope

- full building renovation of 700 Ackerman to house OSU Physicians, Central Scheduling and Customer Service, Health Plan, Corporate Operations, and Hospital Compliance
- o project also includes interior renovations in 660 Ackerman and 600 Ackerman
- construction work will be phased; phase 1 work includes replacing exterior glass, roof replacement, elevator modernization, and mechanical/electrical systems upgrades; phase 2 work includes tenant improvements in 700 Ackerman

approval requested

o approval is requested to enter into construction contracts.

 project team University project manager: A/E: CM at Risk:

Nikolina Sevis Baxter, Hodell, Donnelly & Preston Coma/Kokosing Construction

Office of Administration and Planning



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(ATTACHMENT XXV)

and the local data

(ATTACHMENT XXVI)



Improving People's Lives Through Innovations in Personalized Health Care

2016 Vizient Quality Leadership Award

May 2017



Top Performing Academic Medical Centers in 2016 Quality and Accountability Study

- 1. University of Utah Health Care
- 2. NYU Langone Medical Center
- 3. Mayo Clinic Hospital-Rochester
- 4. Froedtert & the Medical College of Wisconsin Froedtert Hospital
- 5. Rush University Medical Center
- 6. WVU Medicine West Virginia University Hospitals
- 7. Penn State Milton S. Hershey Medical Center
- 8. Cedars-Sinai Health System
- 9. Houston Methodist
- 10.Nebraska Medicine
- 11. The Ohio State University Wexner Medical Center
- 12. University of Michigan Health System
- 13. University of Vermont Medical Center

THE OHIO STATE UNIVERSITY WEXNER MEDICAL CENTER





Distribution of Scores

Stars	Number of Hospitals
	13
****	12
	52
**	19
	6









	2010	2011	2012	2013	2014	2015	2016
Mortality	5	11	44	8	3	4	18
Effectiveness	23	9	16	21	41	46	28
Safety	55	68	57	18	9	15	8
Equity	1	1	1	1	57	1	1
Patient Centeredness	15	29	31	35	23	31	54
Efficiency	N/A	9	42	12	2	8	9
Overall	14	9	32	8	3	9	11

Rankings by Domain by Year

THE OHIO STATE UNIVERSITY WEXNER MEDICAL CENTER





(ATTACHMENT XXVII)











VIDEO HIGHLIGHT



100K+ Reached by 2018



